



**B.Com. II Yr. (Hons.)
Principles of Management
Model Paper - I**

Max. Marks :- 100

Time Allowed : - 3 Hrs

Attempt all the questions. All Questions are compulsory, each question carry 20 marks.

1. What is Leadership? Discuss the various styles of Leadership.
Or
"Coordination is the essence of Management". Comment on the statement in detail and discuss the essentials of effective coordination.
2. What do you mean by MBO? Explain the steps in the MBO process.
Or
Explain the barriers of Communication and give suitable suggestions to remove them.
3. Explain the various theories of Motivation.
Or
What do you mean by Controlling? Discuss the various tools and techniques of controlling.
4. Write an essay on importance of Management and also describe its essential characteristics.
Or
What is decision making? Explain its process and techniques.
5. Write a note on Business process Reengineering.
Or
What do you mean by Organisational Change? What Causes it and how does employees resist to change?



**B.Com. II Yr. (Hons.)
Principles of Management
Model Paper - II**

Max. Marks :- 100

Time Allowed : - 3 Hrs

Attempt all the questions. All Questions are compulsory, each question carry 20 marks.

1. What do you mean by management? What are the various principles of management?
Or
Explain the various schools of management and critically examine them.
2. Describe the ideal process of organisation and various forms of organisational structure.
Or
What do you mean by delegation of authority? Why is it necessary? What factors should be kept in mind while delegating?
3. Discuss the various principles and techniques of Direction?
Or
What do you mean by formal and informal communication? Describe their merits and demerits.
4. Discuss the different theories of Leadership.
Or
Explain in detail various theories of motivation.
5. What is Total Quality Management? Explain its characteristics and advantages.
Or
Explain the concept of Six Sigma. Also describe its various features and benefits.

